#### FOR VETERINARY TECHNICIANS

# From Idea to Income - Workbook



This workbook is intended to be completed before the webinar to make sure you get the most out of it. BUT if you have not had the chance to fill it out don't worry! Follow along and fill it out as we go through the webinar.

**VET BOSS** 

### WELCOME!

### WELCOME TO HOW TO WORK AS A VETERINARY TECHNICIAN AND MAKE 6+ FIGURES ANNUALLY

Even if you have a tight budget and don't have a clue where to start.

We are excited about having you on this **powerful journey** because it will give you some great tangible takeaways and action steps to start or build a side hustle your clients loves and convert new clients time and time again.

If you want to extract the most value, please fill out **all the sections** in this workbook daily and **do the work.** 

What you put into this is what you will get out of it.

Let's get you launching an irresistible side hustle your clients need and making the income you deserve with ease.

Your Brand Ambassador & Podcast Host Maayan

#### **FACEBOOK COMMUNITY**

Access the live sessions, ask questions and get ready for the incredible support.

### MARK YOUR CALENDAR

#### **GET READY FOR AN EXCITING WEEK OF TRANSFORMATION!**

#### **MONDAY**

Research your business idea

#### **TUESDAY**

How different are you from your competitors?

#### WEDNESDAY

What are the vision and mission of your company?

#### **THURSDAY**

Who are your ideal clients?

#### FRIDAY

What are your plans for overcoming challenges?

#### SATURDAY

Craft your 6+ Figure business idea plan.

#### **SUNDAY**

List of your first 20 potential clients

## Day 1: Plan & Research Your Business Idea

#### MY SIDE HUSTLE BUSINESS IDEA IS

Mobile Animal Care Medication Administration
Behavior consultant
Nutritional Consultant
Rehabilitation Coach
Personal Brand Specialist
Pet Grooming Business/Pet store/ or Online Pet Store
Product endorsing
Blog, e-Newsletter

Which of the Above Business Idea Impacts the Other?

What is My Statement? (I Help X to X Without X)

#### **My Dream Client**

Name:			
Age:			
Gender:			
Location:			
Marital			
Status:			
<b>Education:</b>			
Occupation:			
Desires:			
Challenges:			
Other:			

## Day 2: How Are You Different from Your Clients?

My Offer						
What do I want to sell to my clients?						
What will they accomplish when they purchase my services/ products?						
Why is this service or product necessary for them?						
Why am I Passionate About This Side Hustle						
Why Do I Want to Earn Additional Income What will I do or have because of it?						

#### **EXERCISE**

Create a 1-minute video introducing yourself and your ideal client.

#### **HAVE QUESTIONS?**

DM VPNEXTGEN ON INSTAGRAM OR FACEBOOK. WE'RE HERE TO WORK WITH

## Day 3: What is the Vision & Mission of Your Company?

What 3 Things Separate Your Business from Others Doing the Same Thing?
1.
2.
3.
<b>Brainstorm Business Vision &amp; Mission</b>

#### **Big Win for Your Clients/ Customers**

What additional bonus do they get from you?

#### **EXERCISE**

Could a webinar help create awareness and leads for your business? If YES - Create 3 webinar BUSINESS IDEAS

**HAVE QUESTIONS?** 

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## Day 4: Who Are Your Ideal Clients?

Wh	nat Would Your Dream Client Say About Your Business?
1.	
_	
2.	
^	
3.	
	Where are your ideal clients located?

### Day 5: Overcoming Challenges

What are Your Plans for Overcoming Challenges?

PLAN#I

PLAN # II

PLAN # III

#### **EXERCISE**

Write down where do you need to build your clients

## Day 6: Craft Your 6 Figure Business Ideas

MY PRODUCT   SERVICES   CLIENTS   LOCATION   HOURS
MV DDICEC I CONTDACTO I MADIZETINO O CALECIDEAC
MY PRICES   CONTRACTS   MARKETING & SALES IDEAS

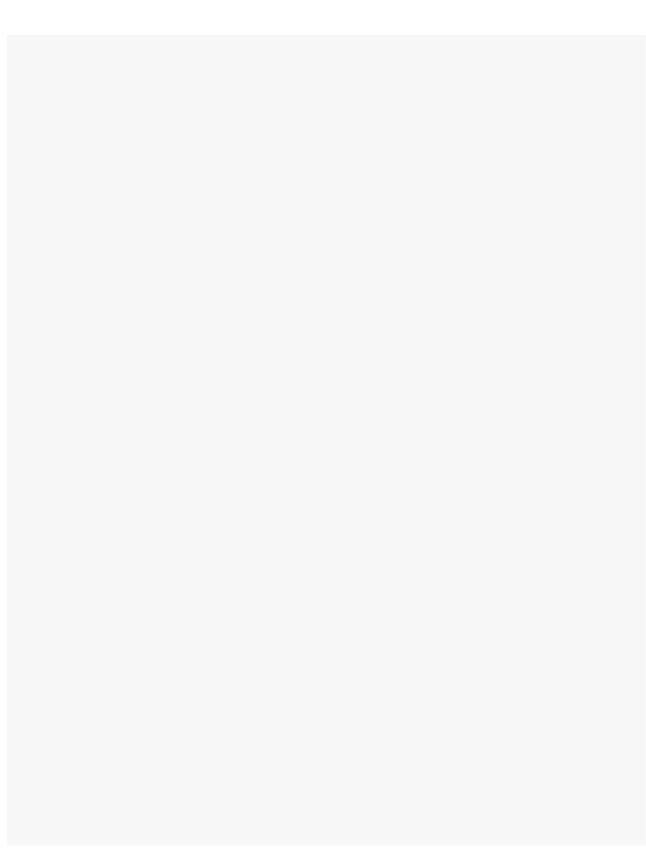
#### **EXERCISE**

Make a SWOT (Strength, Weaknesses, Opportunities, Threats) Analysis for your Business Idea

### Day 7: List Your First 20 Clients

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## **THANK YOU!**

#### **HAVE ANY QUESTIONS?**

WE'RE HERE TO WORK WITH YOU & GUIDE YOU THROUGH THIS ENTIRE PROCESS.

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